

Message Text

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DRAFTED BY: XMB:HDUDLEY:HJ

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R 092247Z MAR 76

FM SECSTATE WASHDC

TO AMCONSUL AUCKLAND

INFO AMEMBASSY WELLINGTON

UNCLAS STATE 057354

E.O. 11652: N/A

TAGS: BPRO

SUBJ: EXIMBANK TEAM VISIT TO WELLINGTON, AUCKLAND AND CHRISTCHURCH

1. TEAM WILL MAKE BUSINESS CALLS IN AUCKLAND MARCH 22ND AND 23RD, WELLINGTON MARCH 24TH AND 25TH; AND CHRISTCHURCH 26.

2. PURPOSE OF THE VISIT IS TO CONSULT WITH GOVERNMENT OFFICIALS AND BUSINESSMEN, DISCUSS NEW BUSINESS OPPORTUNITIES, REVIEW EXIMBANK PROJECTS, AND MEET WITH CFF BANK OFFICIALS.

3. TEAM ARRIVING AUCKLAND MARCH 20. LEAVE AUCKLAND MARCH 23 FOR WELLINGTON. LEAVE WELLINGTON MARCH 26 FOR CHRISTCHURCH. LEAVE CHRISTCHURCH MARCH 28 FOR MELBOURNE. LEAVE MELBOURNE MARCH 29 FOR SYDNEY. DUDLEY TO LEAVE SYDNEY APRIL 2 FOR STATES. SOLOMON, TURK TO LEAVE SYDNEY APRIL 1 FOR PORT MORESBY TO RETURN SYDNEY APRIL 2. LEAVE SYDNEY FOR SINGAPORE APRIL 4.

4. ARRIVING AUCKLAND MARCH 20 ON PA 807 AT 7:10. TO LEAVE AUCKLAND MARCH 23 AT 7:35PM AND ARRIVE WELLINGTON 8:35PM NZ 471. TO LEAVE WELLINGTON MARCH 26 ON NZ 441 AT 8:50AM, AND TO ARRIVE CHRISTCHURCH 9:35AM. FINALLY TO LEAVE CHRISTCHURCH MARCH 28 AT 7:45 ON NZ 301 TO ARRIVE MELBOURNE 11:45PM. PLEASE MAKE RESERVATIONS

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AT ROYAL INTERNATIONAL HOTEL FOR THREE SINGLES THE NIGHTS OF

MARCH 20, 21 & 22.

5. REQUEST CONGEN MAKE APPOINTMENTS FOR TEAM. DUDLEY WOULD
LIKE TO MEET WITH THE FOLLOWING IN AUCKLAND:

N.Z.I. FINANCE LTD.
103 QUEEN STREET
AUCKLAND
ATTN: MR. J.M. WOOD

BROADBANK CORPORATION LTD.
1923 VICTORIA STREET
AUCKLAND
ATTN: MR. D.T. BRASH

FLETCHER TRUST & INVESTMENT CO.
FLETCHER HOUSE
AUCKLAND
ATTN: MR. D.G. SADLER

MARAC CORPORATION LTD.
SEATRANS HOUSE, GORE STREET
AUCKLAND
ATTN: MR. R. MUDGWAY

INDUSTRIAL STEEL AND PLANT LTD.
440 CHURCH STREET
AUCKLAND
FINANCIAL OFFICER

AIR NEW ZEALAND
1 QUEEN STREET
AUCKLAND

AND ANY OTHER BANKS OR FINANCIAL INSTITUTIONS EMBASSY
PERCEIVES MAY BE INTERESTED IN EXIMBANK'S CFF PROGRAM OR ANY OTHER
APPROPRIATE APPOINTMENTS REGARDING ANY ASPECT OF EXIMBANK.

6. TURK AND SOLOMON TO REQUEST APPOINTMENTS IN AUCKLAND IN
SEPARATE CABLE. THANK YOU FOR YOUR ASSISTANCE. KISSINGER
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